# BRIDGETRUST PARTNERS

LEADERSHIP DEVELOPMENT & CONVENINGS · PROGRAM & GRANTS MANAGEMENT · MANAGEMENT & ORGANIZATIONAL CONSULTING

BridgeTrust Partners is a District-headquartered **strategic advisory and management consulting firm**, certified by DSLBD as a **CBE/SBE**. We help agencies get clear on priorities, get connected across stakeholders, and get moving through disciplined program delivery.

**Available for IFBs, RFPs, RFQs, RFTOPs, and as a subcontractor to District prime contractors.**

**Get Clear** — Strategy & Organizational Clarity

**Get Connected** — Stakeholder Alignment & Convening

**Get Moving** — Program Delivery & Execution

## CAPABILITIES

### 01 Leadership Development, Facilitation, Training & Convenings

**NIGP** 961-61 · 962-34 · 915-23 · 924-41 · 924-35 · 924-16 · 924-60 · 918-38

- Leadership and supervisory development workshops, executive coaching, and instructor-led and in-service training, with curriculum and course development deliverables
- Event hosting, emcee services, panel moderation, and facilitation of leadership sessions and working groups
- Keynote presentations and plenary speaking for agency summits, employee events, and public programs
- Conference coordination, event planning, and production, including vendor coordination and payment administration

### 02 Program, Project & Grants Management Services

**NIGP** 958-77 · 961-56 · 958-39 · 918-04 · 918-49 · 961-02 · 961-90

- Project and program management: implementation oversight, deliverable tracking, and reporting to the COTR
- Financial management: budget architecture, financial oversight, and reporting for restricted and grant funds
- Grants administration: pre-award through closeout, subrecipient monitoring, compliance, and audit readiness under 2 CFR 200

### 03 Management, Governmental & Organizational Consulting

**NIGP** 918-75 ★ · 918-58 · 918-12 · 918-06 · 918-27 · 918-20 · 918-21 · 918-32 · 918-35 · 918-79 · 918-66 · 918-83 · 918-85 · 918-65

- Management and governmental consulting: operating model, service delivery, and organizational structure
- Organizational development and workforce consulting: staffing models, team effectiveness, and change adoption during reorganizations and transitions
- Analytical studies, assessments, and surveys, with implementation planning under the Statement of Work
- Small and minority business program support, supplier engagement, and CBE/DBE/HUB technical-assistance coordination

## DIFFERENTIATORS

**30+ years of combined leadership.** Principals bring executive experience across government — including the Executive Office of the President — professional sports, faith-based organizations, healthcare, and research institutions.

**Public-sector operators.** Principals have administered programs, budgets, and workforce development inside government and institutional environments, and perform the work directly. Fiduciary appointment to the DC Ward 5 Healthcare Trust.

**Published voice on leadership.** Chief Executive Officer Michael Leach is the author of *Faith Over Fear* (HarperOne/HarperCollins), the foundation of keynote and workshop programming for government and enterprise audiences.

**Technology-enabled grants operations.** Baylani, a native agentic funding advisory and management platform led by Managing Partner Brittany Leach, uses specialized agents to support finding, winning, managing, and reporting on funded work, with outputs traced to source records.

**Procurement-ready for agencies and primes.** BTP is an SBE-certified CBE, eligible for applicable set-aside opportunities and positioned to support prime contractors' 35% SBE subcontracting utilization requirements on qualifying District contracts over $250,000. Available for IFBs, RFPs, RFQs, RFTOPs, and subcontracts.

## KEY PERSONNEL & CONTACT


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## CERTIFICATIONS · DC DSLBD

**CBE** — No. LSDZRE10163042029
**SBE** · **LBE** — Small & Local Business Enterprise
**DBE** — Disadvantaged Business Enterprise
**DZE** · **ROB** · **EIE** — Development Zone, Resident-Owned, Equity Impact

> **Up to 12 CBE Preference Points**
> Up to a 12% price reduction where applicable under the solicitation.

## NIGP CODES

★ Primary

**CONSULTING · 918**
**918-04** Accounting/Auditing/Budget · **918-06** Administrative · **918-12** Analytical Studies & Surveys · **918-20** Business, Small · **918-21** Business, Large · **918-27** Community Development · **918-32** Consulting (NOC) · **918-35** DBE/HUB & Technical Assistance · **918-38** Education & Training · **918-49** Finance/Economics · **918-58** Governmental · **918-65** Human Relations · **918-66** Human Resources · **918-75** ★ Management Consulting · **918-79** Minority & Small Business · **918-83** Organizational Development · **918-85** Personnel/ Employment

**TRAINING · 924**
**924-16** Course Development · **924-35** In-Service Training · **924-41** Instructor-Led Classroom Training · **924-60** Not-For-Credit Classes, Seminars, Workshops

**MANAGEMENT & PROGRAM SERVICES · 915 / 958 / 961 / 962**
**915-23** Conference Coordinating & Planning · **958-39** Financial Management · **958-77** Project Management · **961-02** Administrative Services · **961-56** Program/Project Development & Management · **961-61** Public Speaking · **962-34** Event Planning

## PAST PERFORMANCE

**Arlington County Government — RACE Exchange LIVE**
LOCAL GOVERNMENT · MAY 2026 · REFERENCE AVAILABLE
Workforce leadership engagement on the County's schedule; recognized in written County feedback.

**Prudential Financial — Black Leadership Forum Summit**
ENTERPRISE · OCT–NOV 2025 · REFERENCE AVAILABLE
Engagement for ~50 executives, later expanded; vendor onboarding, invoicing, and reimbursement through closeout.

**The Gathering Spot Los Angeles — Book Launch**
EVENT PRODUCTION · FEB 2026 · REFERENCE AVAILABLE
Moderated public program across venue, bookseller, and media vendors, with payment administration.

**NYU Langone Health — Sponsored Research Operations**
PRINCIPAL EXPERIENCE · SPONSORED RESEARCH OPERATIONS
Scaled sponsored research from $22M to $250M+ annually; 300+ submissions/yr, 13 departments.
*Managing Partner Brittany Leach; not a BTP contract.*